## **Northwest Bank**

## 705 Grand Ave

## Spencer, IA 51301

FDIC Certificate #: 32647 Bank Charter Class: NM

| Dollar Figures in Thousands (USD) or Percent of Average Assets Annualized | June 30, 2024          | June 30, 2023 |
|---|------------------------|---------------|
| All Summary Information   |                        |               |
| Assets, Liabilities, and Capital  |                        |               |
| Total Employees (full-time equivalent)                                    | 408                    | 332           |
| Total Assets  | \$2,941,264            | \$2,518,014   |
| Cash and Balances due from Depository Institutions                        | \$70,378               | \$59,954      |
| Noninterest Bearing Balances  | \$46,278               | \$46,096      |
| Interest Bearing Balances   | \$24,100               | \$13,858      |
| Securities  | \$458,262              | \$431,899     |
| Federal Funds Sold & Reverse Repurchase Agreements                        | \$0                    | \$0           |
| Net Loans and Leases  | \$2,254,456            | \$1,888,037   |
| Plus: Allowance for Loan and Lease Losses                                 | \$28,508               | \$23,863      |
| Total Loans & Leases  | \$2,282,964            | \$1,911,900   |
| Bank Premises and Fixed Assets  | \$47,986               | \$44,312      |
| Other Real Estate Owned   | \$9                    | \$440         |
| Goodwill and Other Intangibles  | \$16,300               | \$15,114      |
| All Other Assets  | \$93,873               | \$78,258      |
| Total Liabilities and Capital   | \$2,941,264            | \$2,518,014   |
| Total Liabilities   | \$2,698,762            | \$2,334,364   |
| Total Deposits  | \$2,471,071            | \$1,946,423   |
| Deposits held in Domestic Offices   | \$2,471,071            | \$1,946,423   |
| % Insured (Estimated) (footnote: 7  | 72.62%                 | 77.48%        |
| Federal funds purchased and repurchase agreements                         | \$12,220               | \$100,649     |
| Trading Liabilities   | \$0                    | \$0           |
| Other borrowed funds  | \$177,050              | \$258,850     |
| Subordinated debt   | \$0                    | \$0           |
| All other liabilities   | \$38,421               | \$28,442      |
| Total Equity Capital  | \$242,502              | \$183,650     |
| Bank Equity Capital   | \$242,502              | \$183,650     |
| Perpetual preferred stock   | \$0                    | \$0           |
| Common stock  | \$3,500                | \$3,500       |
| Surplus   | \$56,089               | \$47,189      |
| Undivided profits   | \$182,913              | \$132,961     |
| Equity, minor interest in consolidated subs                               | \$0                    | \$0           |
| Memoranda assets, liabilities & equity                                    |                        | *             |
| Long-term assets (5+ years)   | \$583,684              | \$454,992     |
| Average assets, quarterly   | \$2,970,633            | \$2,489,408   |
| Average assets year to date   | \$2,999,860            | \$2,483,280   |
| Earning assets  | \$2,736,818            | \$2,333,794   |
| Life insurance assets   | \$47,175               | \$39,667      |
| General account life insurance assets                                     | \$42,370               | \$38,550      |
| Hybrid life insurance assets  | \$4,805                | \$1,117       |
| Separate account life insurance assets                                    | \$0                    | \$0           |
| Adjusted average assets for leverage capital purposes                     | \$3,228,549            | \$2,509,495   |
| Total risk weighted assets adjusted                                       | \$2,423,157            | \$2,086,270   |
| Tier 2 Risk-based capital   | \$30,296               | \$25,729      |
| Tier one (core) capital   | \$267,944<br>\$101,000 | \$211,734     |
| FHLB advances   | \$101,000              | \$107,750     |
| Volatile liabilities  | \$415,598              | \$454,590     |

| Past Due and Nonaccrual Assets  |                            |                |
|---|----------------------------|----------------|
| Assets Past Due 30-89 Days  | \$1,248                    | \$1,405        |
| Assets Past Due 90 or More Days   | \$564                      | \$1,426        |
| Assets in Nonaccrual Status   | \$9,330                    | \$4,263        |
| Loans and Leases, Wholly or Partially Guaranteed by the U.S Government  | \$619                      | \$873          |
| Guaranteed portion of loans and leases, excluding GNMA loans in nonaccrual status                                 | \$526                      | \$742          |
| Off-Balance Sheet Items   |                            |                |
| Derivatives (footnote: 5  | \$62,132                   | \$64,956       |
| Total Unused Commitments  | \$637,180                  | \$629,072      |
| For institutions that have adopted CECL Methodology (ASU 2016-13), securities are reported net of all             | owances for credit losses. |                |
| Total Interest Income   | \$69,353                   | \$51,574       |
| Total Interest Expense  | \$34,906                   | \$18,035       |
| Net Interest Income   | \$34,447                   | \$33,539       |
| Provision For Credit Losses   | \$1,150                    | \$1,050        |
| Total Noninterest Income  | \$14,474                   | \$9,033        |
| Fiduciary Activities  | \$0                        | \$0            |
| Service Charges on Deposit Accounts   | \$1,404                    | \$1,165        |
| Trading Account Gains & Fees  | N/A                        | N/A            |
| Additional Noninterest Income   | \$13,070                   | \$7,868        |
| Total Noninterest Expense   | \$38,428                   | \$30,351       |
| Salaries and Employee Benefits  | \$20,041                   | \$16,981       |
| Premises and Equipment Expense  | \$4,417                    | \$2,997        |
| Additional Noninterest Expense  | \$13,970                   | \$10,373       |
| Pre-tax Net Operating Income  | \$9,343                    | \$11,171       |
| Securities Gains (Losses)   | (\$15)                     | \$10           |
| Applicable Income Taxes   | \$2,136                    | \$2,671        |
| Income Before Extraordinary Items  Discontinued Operations (Extraordinary Coins, Not)                             | \$7,192<br>\$0             | \$8,510<br>\$0 |
| Discontinued Operations (Extraordinary Gains - Net)  Net Income Attributable to Bank and Noncontrolling Interests | \$7,192                    | \$8,510        |
| Net Income Attributable to Noncontrolling Interests   | ψ7,192<br>\$0              | \$0,510<br>\$0 |
| Net Income Attributable to Bank   | \$7,192                    | \$8,510        |
| Net Charge-Offs   | \$977                      | \$124          |
| Cash Dividends  | \$0                        | \$427          |
| Net Operating Income  | \$7,204                    | \$8,502        |
|   |                            |                |
| Performance and Condition Ratios  |                            |                |
| Performance Ratios (%, annualized) Yield on Earning Assets  | 4.97%                      | 4.48%          |
| Cost of Funding Earning Assets  | 2.50%                      | 1.57%          |
| Net Interest Margin   | 2.47%                      | 2.91%          |
| Noninterest Income to Average Assets  | 0.96%                      | 0.73%          |
| Noninterest income to Average Assets  Noninterest Expense to Average Assets                                       | 2.56%                      | 2.44%          |
| Credit Loss Provision to Assets (footnote: 1  | 0.08%                      | 0.08%          |
| Net Operating Income to Assets  | 0.48%                      | 0.68%          |
| Return on Assets  | 0.48%                      | 0.69%          |
| Pretax Return on Assets   | 0.62%                      | 0.90%          |
| Return on Equity  | 6.07%                      | 9.51%          |
| Retained Earnings to Average Equity (YTD only)  | 6.07%                      | 9.03%          |
| Net Charge-Offs to Loans and Leases   | 0.09%                      | 0.01%          |
| Loan and Lease Loss Provision to Net Charge-Offs  | 106.96%                    | 758.06%        |
| Earnings Coverage of Net Loan Charge-Offs(x)  | 11                         | 99             |
| Efficiency Ratio  | 76.87%                     | 70.51%         |
|   |                            |                |

| Assets Per Employee (\$Millions)                           | 7.21    | 7.58    |
|--|---------|---------|
| Cash Dividends to Net Income (YTD Only) (footnote: 1       | 0.00%   | 5.02%   |
| Condition Ratios (%)                                       |         |         |
| Earning Assets to total Assets                             | 93.05%  | 92.68%  |
| Loss Allowance to Loans and Leases (footnote: 2            | 1.25%   | 1.25%   |
| Loss Allowance to Noncurrent Loans and Leases (footnote: 2 | 288.13% | 419.46% |
| Noncurrent Assets Plus Other Real Estate Owned to Assets   | 0.34%   | 0.24%   |
| Noncurrent Loans to Loans                                  | 0.43%   | 0.30%   |
| Net Loans and Leases to Assets                             | 76.65%  | 74.98%  |
| Net Loans and Leases to Deposits                           | 91.23%  | 97.00%  |
| Net Loans and Leases to Core Deposits                      | 101.62% | 109.34% |
| Domestic Deposits to Total Assets                          | 84.01%  | 77.30%  |
| Equity Capital to Assets                                   | 8.24%   | 7.29%   |
| Leverage (Core Capital) Ratio                              | 8.30%   | 8.44%   |
| Community Bank Leverage Ratio Election (1 is Yes)          | 0       | 0       |
| Common Equity Tier 1 Capital Ratio (footnote: 3            | 11.06%  | 10.15%  |
| Tier 1 Risk-Based Capital Ratio (footnote: 3               | 11.06%  | 10.15%  |
| Total Risk-Based Capital Ratio (footnote: 3                | 12.31%  | 11.38%  |

<sup>\*</sup> Calculated value rounds to 0.00%

- 1. For institutions that have adopted CECL methodology (ASU 2016-13), this item represents provisions for all credit losses on a consolidated basis. For institutions that have not adopted CECL methodology (ASU 2016-13), this item represents the provision for loan and lease losses.
- 2. For institutions that have adopted CECL methodology (ASU 2016-13) this item represents the allowance for credit losses on loans and leases held for investment and allocated transfer risk.
- 3. As of March 2020, not available for institutions that have elected the Community Bank Leverage Ratio (CBLR) framework.

## **Demographic Information**

| Status  | Active             | Active                         |
|---|--------------------|--------------------------------|
|   | NORTHWEST          | NORTHWEST                      |
| 1. Bank Holding Company (Regulatory Top Holder) | FINANCIAL CORP     | FINANCIAL CORP                 |
| 2. Certificate #                                | 32647              | 32647                          |
| 3. Federal Reserve ID Number                    | 1387605            | 1387605                        |
| 4. Institution Name                             | NORTHWEST BANK     | NORTHWEST BANK<br>SPENCER, IA, |
| 5. City, State, Zip                             | SPENCER, IA, 51301 | 51301                          |
| 6. Number of Domestic Offices                   | 23                 | 19                             |
| 7. Number of Foreign Offices                    | 0                  | 0                              |
| 8. Interstate Offices                           | Yes                | Yes                            |
| 9. Offices in Insured Other Areas               | 0                  | 0                              |
|   | COMMERCIAL         | COMMERCIAL                     |
|   | LENDING            | LENDING                        |
| 10. Asset Concentration Hierarchy               | SPECIALIZATION     | SPECIALIZATION                 |
| 11. Subchapter S Corporation                    | 0                  | 0                              |
| 12. County                                      | Clay               | Clay                           |
| 13. Metropolitan Statistical Area               | SPENCER, IA        | SPENCER, IA                    |
| 14. Established Date                            | 12/30/1988         | 12/30/1988                     |
| 15. Date of Deposit Insurance                   | 12/30/1988         | 12/30/1988                     |
| 16. Last Structure Change Process Date          |                    |                                |
| 17. Last Structure Change Effective Date        | 6/30/2024          | 8/31/2022                      |
| 18. Ownership Type                              | Stock              | Stock                          |
| 19. Directly Owned by Another Bank(CERT)        | No                 | No                             |
| 20. FDIC Community Bank                         | Yes                | Yes                            |
| 21. Trust Powers Granted                        | No                 | No                             |

| 22. Bank Charter Class   | NM               | NM          |
|--|------------------|-------------|
| 23. Regulator  | FDIC             | FDIC        |
| 24. CFPB Supervised  | No               | No          |
| 25. Insurance Fund Membership  | DIF              | DIF         |
| 26. FDIC Quarterly Banking Profile Region  | KANSAS CITY      | KANSAS CITY |
| 27. FDIC Geographic Region   | KANSAS CITY      | KANSAS CITY |
| 28. FDIC Supervisory Region  | KANSAS CITY      | KANSAS CITY |
| 29. FDIC Field Office  | SIOUX CITY       | SIOUX CITY  |
| 30. Federal Reserve District   | CHICAGO          | CHICAGO     |
|  |                  | WESTERN     |
| 31. Office of the Comptroller of the Currency District   | WESTERN DISTRICT | DISTRICT    |
| 32. Regulatory reporting form number (FFIEC Call report number or before 2012 100 indicates FHLB T | 51               | 51          |
| 33. Primary Web Address  | www.nw.bank      | www.nw.bank |