

Northwest Bank
705 Grand Ave
Spencer, IA 51301
FDIC Certificate #: 32647 Bank Charter Class: NM

Dollar Figures in Thousands (USD) or Percent of Average Assets Annualized

December 31, 2024 **December 31, 2023**

All Summary Information

Assets, Liabilities, and Capital

| | | |
|--|--------------------|--------------------|
| Total Employees (full-time equivalent) | 399 | 329 |
| Total Assets | \$2,902,292 | \$2,609,983 |
| Cash and Balances due from Depository Institutions | \$68,399 | \$93,557 |
| Noninterest Bearing Balances | \$43,237 | \$43,598 |
| Interest Bearing Balances | \$25,162 | \$49,959 |
| Securities | \$417,351 | \$417,043 |
| Federal Funds Sold & Reverse Repurchase Agreements | \$0 | \$0 |
| Net Loans and Leases | \$2,261,290 | \$1,963,551 |
| Plus: Allowance for Loan and Lease Losses | \$28,941 | \$24,974 |
| Total Loans & Leases | \$2,290,231 | \$1,988,525 |
| Bank Premises and Fixed Assets | \$47,932 | \$44,733 |
| Other Real Estate Owned | \$0 | \$175 |
| Goodwill and Other Intangibles | \$15,529 | \$14,066 |
| All Other Assets | \$91,791 | \$76,858 |
| Total Liabilities and Capital | \$2,902,292 | \$2,609,983 |
| Total Liabilities | \$2,643,533 | \$2,412,898 |
| Total Deposits | \$2,492,223 | \$2,009,656 |
| Deposits held in Domestic Offices | \$2,492,223 | \$2,009,656 |
| % Insured (Estimated) (footnote: 7) | 74.05% | 73.25% |
| Federal funds purchased and repurchase agreements | \$0 | \$44,150 |
| Trading Liabilities | \$0 | \$0 |
| Other borrowed funds | \$116,000 | \$324,850 |
| Subordinated debt | \$0 | \$0 |
| All other liabilities | \$35,310 | \$34,242 |
| Total Equity Capital | \$258,759 | \$197,085 |
| Bank Equity Capital | \$258,759 | \$197,085 |
| Perpetual preferred stock | \$0 | \$0 |
| Common stock | \$3,500 | \$3,500 |
| Surplus | \$56,089 | \$47,189 |
| Undivided profits | \$199,170 | \$146,396 |
| Equity, minor interest in consolidated subs | \$0 | \$0 |
| Memoranda assets, liabilities & equity | | |
| Long-term assets (5+ years) | \$538,968 | \$455,895 |
| Average assets, quarterly | \$2,909,935 | \$2,584,720 |
| Average assets year to date | \$2,963,890 | \$2,523,856 |
| Earning assets | \$2,703,803 | \$2,430,553 |
| Life insurance assets | \$47,875 | \$40,186 |
| General account life insurance assets | \$43,009 | \$39,059 |
| Hybrid life insurance assets | \$4,866 | \$1,127 |

| | | |
|---|-------------|-------------|
| Separate account life insurance assets | \$0 | \$0 |
| Adjusted average assets for leverage capital purposes | \$2,907,913 | \$2,605,982 |
| Total risk weighted assets adjusted | \$2,402,347 | \$2,126,233 |
| Tier 2 Risk-based capital | \$30,046 | \$26,579 |
| Tier one (core) capital | \$278,930 | \$218,607 |
| FHLB advances | \$71,000 | \$112,750 |
| Volatile liabilities | \$296,951 | \$524,757 |
| Past Due and Nonaccrual Assets | | |
| Assets Past Due 30-89 Days | \$2,166 | \$1,506 |
| Assets Past Due 90 or More Days | \$5,113 | \$497 |
| Assets in Nonaccrual Status | \$8,050 | \$24,185 |
| Loans and Leases, Wholly or Partially Guaranteed by the U.S Government | \$951 | \$615 |
| Guaranteed portion of loans and leases, excluding GNMA loans in nonaccrual status | \$808 | \$523 |
| Off-Balance Sheet Items | | |
| Derivatives (footnote: 5) | \$60,674 | \$63,559 |
| Total Unused Commitments | \$607,923 | \$613,613 |

For institutions that have adopted CECL Methodology (ASU 2016-13), securities are reported net of allowances for credit losses.

| | | |
|--|-----------|-----------|
| Total Interest Income | \$139,302 | \$108,872 |
| Total Interest Expense | \$67,070 | \$44,855 |
| Net Interest Income | \$72,232 | \$64,017 |
| Provision For Credit Losses | \$2,200 | \$2,100 |
| Total Noninterest Income | \$26,928 | \$18,330 |
| Fiduciary Activities | \$0 | \$0 |
| Service Charges on Deposit Accounts | \$2,961 | \$2,518 |
| Trading Account Gains & Fees | N/A | N/A |
| Additional Noninterest Income | \$23,967 | \$15,812 |
| Total Noninterest Expense | \$74,201 | \$60,618 |
| Salaries and Employee Benefits | \$40,388 | \$33,487 |
| Premises and Equipment Expense | \$8,203 | \$6,055 |
| Additional Noninterest Expense | \$25,610 | \$21,076 |
| Pre-tax Net Operating Income | \$22,759 | \$19,629 |
| Securities Gains (Losses) | \$1 | \$10 |
| Applicable Income Taxes | \$5,139 | \$4,589 |
| Income Before Extraordinary Items | \$17,621 | \$15,050 |
| Discontinued Operations (Extraordinary Gains - Net) | \$0 | \$0 |
| Net Income Attributable to Bank and Noncontrolling Interests | \$17,621 | \$15,050 |
| Net Income Attributable to Noncontrolling Interests | \$0 | \$0 |
| Net Income Attributable to Bank | \$17,621 | \$15,050 |
| Net Charge-Offs | \$1,489 | \$158 |
| Cash Dividends | \$0 | \$427 |
| Net Operating Income | \$17,620 | \$15,042 |

Performance and Condition Ratios

Performance Ratios (% , annualized)

| | | |
|--------------------------------|-------|-------|
| Yield on Earning Assets | 5.05% | 4.65% |
| Cost of Funding Earning Assets | 2.43% | 1.91% |

| | | |
|---|---------|----------|
| Net Interest Margin | 2.62% | 2.73% |
| Noninterest Income to Average Assets | 0.91% | 0.73% |
| Noninterest Expense to Average Assets | 2.50% | 2.40% |
| Credit Loss Provision to Assets (footnote: 1) | 0.07% | 0.08% |
| Net Operating Income to Assets | 0.59% | 0.60% |
| Return on Assets | 0.59% | 0.60% |
| Pretax Return on Assets | 0.77% | 0.78% |
| Return on Equity | 7.19% | 8.17% |
| Retained Earnings to Average Equity (YTD only) | 7.19% | 7.94% |
| Net Charge-Offs to Loans and Leases | 0.07% | 0.01% |
| Loan and Lease Loss Provision to Net Charge-Offs | 133.65% | 1319.62% |
| Earnings Coverage of Net Loan Charge-Offs(x) | 17 | 138 |
| Efficiency Ratio | 73.44% | 72.80% |
| Assets Per Employee (\$Millions) | 7.27 | 7.93 |
| Cash Dividends to Net Income (YTD Only) (footnote: 1) | 0.00% | 2.84% |
| Condition Ratios (%) | | |
| Earning Assets to total Assets | 93.16% | 93.13% |
| Loss Allowance to Loans and Leases (footnote: 2) | 1.26% | 1.26% |
| Loss Allowance to Noncurrent Loans and Leases (footnote: 2) | 219.87% | 101.18% |
| Noncurrent Assets Plus Other Real Estate Owned to Assets | 0.45% | 0.95% |
| Noncurrent Loans to Loans | 0.57% | 1.24% |
| Net Loans and Leases to Assets | 77.91% | 75.23% |
| Net Loans and Leases to Deposits | 90.73% | 97.71% |
| Net Loans and Leases to Core Deposits | 98.37% | 110.47% |
| Domestic Deposits to Total Assets | 85.87% | 77.00% |
| Equity Capital to Assets | 8.92% | 7.55% |
| Leverage (Core Capital) Ratio | 9.59% | 8.39% |
| Community Bank Leverage Ratio Election (1 is Yes) | 0 | 0 |
| Common Equity Tier 1 Capital Ratio (footnote: 3) | 11.61% | 10.28% |
| Tier 1 Risk-Based Capital Ratio (footnote: 3) | 11.61% | 10.28% |
| Total Risk-Based Capital Ratio (footnote: 3) | 12.86% | 11.53% |

* Calculated value rounds to 0.00%

1. For institutions that have adopted CECL methodology (ASU 2016-13), this item represents provisions for all credit losses on a consolidated basis. For institutions that have not adopted CECL methodology (ASU 2016-13), this item represents the provision for loan and lease losses.
2. For institutions that have adopted CECL methodology (ASU 2016-13) this item represents the allowance for credit losses on loans and leases held for investment and allocated transfer risk.
3. As of March 2020, not available for institutions that have elected the Community Bank Leverage Ratio (CBLR) framework.

Demographic Information

| | | |
|---|----------------|----------------|
| Status | Active | Active |
| | NORTHWEST | NORTHWEST |
| | FINANCIAL CORP | FINANCIAL CORP |
| 1. Bank Holding Company (Regulatory Top Holder) | | |
| 2. Certificate # | 32647 | 32647 |
| 3. Federal Reserve ID Number | 1387605 | 1387605 |
| 4. Institution Name | NORTHWEST BANK | NORTHWEST BANK |

| | | |
|---|--|--|
| 5. City, State, Zip | SPENCER, IA, 51301 | SPENCER, IA, 51301 |
| 6. Number of Domestic Offices | 23 | 19 |
| 7. Number of Foreign Offices | 0 | 0 |
| 8. Interstate Offices | Yes | Yes |
| 9. Offices in Insured Other Areas | 0 | 0 |
| | COMMERCIAL | COMMERCIAL |
| | LENDING | LENDING |
| 10. Asset Concentration Hierarchy | SPECIALIZATION | SPECIALIZATION |
| 11. Subchapter S Corporation | 0 | 0 |
| 12. County | Clay | Clay |
| 13. Metropolitan Statistical Area | SPENCER, IA | SPENCER, IA |
| 14. Established Date | 12/30/1988 | 12/30/1988 |
| 15. Date of Deposit Insurance | 12/30/1988 | 12/30/1988 |
| 16. Last Structure Change Process Date | | |
| 17. Last Structure Change Effective Date | 6/30/2024 | 8/31/2022 |
| 18. Ownership Type | Stock | Stock |
| 19. Directly Owned by Another Bank(CERT) | No | No |
| 20. FDIC Community Bank | Yes | Yes |
| 21. Trust Powers Granted | No | No |
| 22. Bank Charter Class | NM | NM |
| 23. Regulator | FDIC | FDIC |
| 24. CFPB Supervised | No | No |
| 25. Insurance Fund Membership | DIF | DIF |
| 26. FDIC Quarterly Banking Profile Region | KANSAS CITY | KANSAS CITY |
| 27. FDIC Geographic Region | KANSAS CITY | KANSAS CITY |
| 28. FDIC Supervisory Region | KANSAS CITY | KANSAS CITY |
| 29. FDIC Field Office | SIOUX CITY | SIOUX CITY |
| 30. Federal Reserve District | CHICAGO | CHICAGO |
| 31. Office of the Comptroller of the Currency District | WESTERN DISTRICT | WESTERN DISTRICT |
| 32. Regulatory reporting form number (FFIEC Call report number or before 2012 100 indicates FHLB) | 51 | 51 |
| 33. Primary Web Address | www.nw.bank | www.nw.bank |